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**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)  
BASIS FOR SUPPLY & LAYING OF 6" to 12" HDPE OFFSHORE PIPELINE FOR DISPOSAL OF  
TREATED PRODUCED WATER FROM LANDFALL POINT TO OFFSHORE MARINE OUTFALL FOR  
CB/OS-2 BLOCK**

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Cairn Oil & Gas, a vertical of Vedanta Limited, ("VL"), is the Operator of CB/OS-2 block on behalf of itself and its joint venture partners ONGC Limited and Tata Petrodyne Limited. The CB/OS-2 Block is located on the south west coast in the state of Gujarat, India.

VL on behalf of the JV partners invites reputed contractors (both Indian and International) to express their interest to participate in International Competitive Bidding Process ("ICB") for engineering, procurement, supply, installation, testing & commissioning of 6" to 12" HDPE offshore pipeline for the disposal of treated produced water. The proposed pipeline shall be in the range of 2 km to 5 km in length from Land fall point to offshore marine outfall point.

**Parameters to be considered for Pre-Qualification**

- ❖ Annual Turnover of the bidder in immediately preceding two financial years should be greater than or equal to Contract value.
- ❖ Positive Net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio of at least 0.6 in each of the two preceding financial years.
- ❖ Bidder should have executed minimum 2 similar projects covering engineering, procurement, supply, installation, testing & commissioning of at least 4" size HDPE pipeline in the last 10 years.

**Bidders are requested to submit the following pre-qualification documents as a minimum:**

- ❖ Bidder's history / profile.
- ❖ Details of Offshore pipelines of any material of construction for which bidder carried out engineering, procurement, supply, installation, testing & commissioning in last ten years including the name of the Client, Contractual Duration for each client and Contact details of the Client.
- ❖ Overall Organisation structure, Qualification & Experience of Key manpower & list of equipment specific to this project.
- ❖ Engineering & Execution capabilities shall be clearly identified in the submission.
- ❖ Bidders established Health, Safety and Environment (HSE) Policy, Procedures & Manual.
- ❖ Loss Time injury (LTI) Track record (incidents & man-hours), total number of fatalities, Number of RWDC / Medical Treatment Injuries (Employees and Sub-Contractors), number of first aid cases & number of environmental incidents (spills, emissions etc.) for last 3 years
- ❖ Details of regulatory compliance (1. List of HSE Regulatory requirements applicable to your work as per scope of work 2. In the last 5 years, has your organisation or your subcontractors ever been the subject of a prosecution under any Government/State HSE regulations or other similar legislation?)
- ❖ Details of training & competency (process to assess the skills of your workers to assure they are qualified and competent, specific Safety Training procedure / programme)
- ❖ Bidder's emergency management procedure.
- ❖ Bidder's established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures.

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- ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.